



## **Granite State Arts Academy**

Board of Trustees Meeting

May 14th, 2019

### **MINUTES**

**Call To Order at 6:10** Attendees: Robin Calitri, Leah Rodgers, Jamie McFarland, Paula Trout, Jeff Marquis, Don Erdbrink, Tony Polito

**Public Comment** No comments

**Approval of Minutes** from Last meeting: Motion made by Paula second by Jeff. Leah and Jamie abstained as they were absent. All others approve. Motion carries.

#### **HoS Report**

GSAA's Renewal went very well. There were a few questions of Tony and Don but it was a smooth and the BOE seemed impressed with the school reports. GSAA received an unconditional five year renewal.

#### **Treasurers Report**

Projected Budget -- Only \$11K in art fees left to collect \$10,500 in tuition

ACH update – Funds Collection update -- Collections are working well. Thanks to Michelle Barrow for all the phone calls.

Enrollment Out of state tuition will be Tuition and Fees – Art fee included. Current out of state students will remain at the lower level of tuition and not be matched to the increase from NH, plus the art fee. Future enrollment forms will state that tuition will increase if NH State adequacy increases. Out of state tuition is “pegged” to state NH adequacy. Free and reduced forms should be a required form. Perhaps include a raffle (bike) if forms are returned. Robin motioned to accept and Paula seconded. All voted in favor of the motion.

Other Business - The state budget may include some increased funding next year but amounts are not yet clear on the per student total. Lease assistance may be included and would max out at \$30k, which GSAA should be eligible for should the budget pass at the Statehouse

## **Teachers Representative**

Dental Plan -- Frank not in attendance -- Topic tabled

## **Chair's Report**

The Don and Lynda Erdbrink Charitable Foundation donated \$10,000 to GSAA. Thank you to the Erdbrinks for their donation.

Marketing Plan / Budget -- Don Erdbrink also donated \$2200 for a marketing program which was raised via a Facebook birthday fundraiser for the purpose. The company HiFi Spin has been hired and will be filming one on one interviews of the some students, as well as a "day in the life" of GSAA by filming in the halls and classes. Several short clips will be produced and one longer one. A survey will also be done to help target marketing to the public to increase enrollment and gain more exposure for the school.

Honors Program -- GSAA will create an honors program that helps address advanced students wanting more challenging courses. Details need to be worked out but some will be done during regular classes using differentiation of the classes and some may be held as ELO after school.

Post Grad Year / 8<sup>th</sup> Grade -- Tabled until next meeting

Beatles Fundraiser -- The Board feel that GSAA cannot pay e flat fee for the band but that if they will accept a percentage of the door we can hold the fundraiser. .

**Closed session** as per RSA 194:B at 7:20 -- Leah made the motion to enter closed session, seconded by Jeff. Re-entered open session at 7:30.

Motion made by Leah to freeze salaries for the 2019-20 school year, but to offer a bonus of 2% based on salary to the teachers and staff if enrollment is at 135 on the first day of the third quarter in January. Paula seconded. All voted to approve.

**New Business** No new business

**Wrap Up and Adjourn** - Jeff motioned to adjourn the meeting at 7:40 -- Seconded by Paula. All approved.

\* All new business items will be put in the agenda for and discussed at the next meeting